Sales Associate *Productivity Action Plan- Ambiance Realty*

In Person Contacts

	GOAL	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total
Conversational Prospecting									
Sphere of Influence									
For Sale By Owner									
Open House Invitation									
Notify Ninety									
Open House Reception									
Total In-Person Contacts									

Phone Contacts

Sphere of Influence									
Target Marketing									
Expired Listings									
Notify Ninety									
Total Phone Contacts									

Total Contacts									

Results

Seller Prospects Obtained									
Buyer Prospects Obtained									
Listing Presentations									
Buyer Showings									
Listings Contracts Signed									
Sales Contracts Written									
Outgoing Referrals Sent									