Production Forecast and Tracking

	New Listings			Listings Sold			Buyers Sold			Personal Income		
Month	Target	Actual	Prior Year	Target	Actual	Prior Year	Target	Actual	Prior Year	Target	Actual	Prior Year
January												
February												
March												
Q1												
April												
May												
June												
Q2												
July												
August												
September												
Q3												
October												
November												
December												
Yearly Total												